



Executive Administration,
Punjnad Pharma

Date: 21/09/2023

Punjnad Pharma Finance Portal & Android App

Thank you for the opportunity to submit a quotation for web based accounts software mobile app. Based on our preliminary discussion/meeting a fully centralized system will be developed, that enables its user to conduct transactions with great handiness and without any platform restriction. Thus data will be stored on a centralized server. Thus no installation required at client end. Brief description/features of software as follows:

INPUTS (Entry Forms)

1. Warehouses
2. Area Definition
3. Salesmen, Order takers, Employees
4. Customers / Shops (linked with area and order-taker/salesman)
 - a. Category (A, B, C)
 - b. Credit Policy (Limit, No of Bills)
 - c. Credit Ratio up to specified %
5. Vehicles
6. SMS Integration
7. Attendance
8. Visit History
9. Mobile Devices

Transactions

1. Order Booking
 - a. Category wise wholesale and Retail
 - b. Booking Cancellation (cancellation limit)
 - c. Cancellation History / Reason
 - d. Pending Bookings
2. Order Verification / Delivery Order
 - a. Based upon credit terms
 - b. Vehicle wise
3. Dispatch
4. Sales Invoice and Returns
5. Stock In (Warehouse, vehicle no, veh type, in time, out time, driver, built no)



6. Cash Payments & Receipts
 - a. Vehicle wise expenses Entry
 - b. Invoice wise receipt from cust
7. Vouchers (Journal, Bank Receipts & Payments)

Reports

1. Dashboard
 - a. Warehouse Filter
 - b. Total # of employees
 - c. Current Day Detail
 - i. Total Attendance (present & absent)
 - ii. Today Summary (Order taker name, cash recovery, chq recovery)
2. Pending Bookings & Orders
3. Cancelled Bookings / History
4. Order Takers Activity Sheet
5. Schedule Reports
6. Not Visited Shops Detail
7. Data Export
 - a. Sale & Return
 - b. Recovery / Collection (cr+br)
8. Vehicles Expenses Detail & Summary
9. Daily, Item wise, Invoice wise Sale Reports
10. Stock-In Detail & Summary
11. Accounts Ledger
12. Trial Balance
13. Daybook
14. Collection Reports
15. Aging
16. Sales Analysis Reports
 - a. All existing reports included
17. Check-in Reports (Area, Salesman wise)
18. Area costing report



19. Daily Traveling Report

Functional Detail

1. Salesmen / Order takers attendance generated
2. Visits log upon Shops check-in (location based)
3. Location capture at Cash Receipt and SMS to client

Data Synchronize

Data sync with existing accounting application as follow:

1. Customers in align with Accounts Software
2. Area, Salesmen / Order Takers
3. Receipts Data merge into Accounts Software
4. App only runs upon pre-approved device.
 - a. Device mac address should be added into approved list by administrator, in order to run app.
5. Branded SMS bucket shall be used to send SMS
6. **All features/modules/reports of existing software are included.**

Security:

Application is designed to run on approved devices only. In order to use app, a device needs to be approved via its IMEI/MAC by administrator. Similarly, existing approved devices can easily be unapproved.

Project Timeline:

Software & App Development

A time of up to 8 weeks will be required for all above mentioned system, starts after confirmation.

week 1 – 4	Core Development
5 th week	Alpha Test + User feedback
6	Further Development (as per user feedback)
7	Beta Test + User feedback
8	Final deployment



Cost:

Total Development Cost: **PKR. 575,000 /-**
(android app + web portal)

Maintenance and Technical Support [after 3 months]:

A fully dedicated person available for the client during working hours **20,000**
Any telephonic/email query will be logged and responded within 24 hours

Hosting

Google Cloud Hosting **USD 99 /year**

SMS

Branded SMS'll be used to send notification messages.

Notes:

A time of 60days will be required for all above mentioned system, starts after confirmation.

The above mentioned system may be changed and/or upgraded as per requirement. And a one month of debugging period will be for provided after implementation date. An additional change/upgrade might affect time and/or cost.

Payment Mode:

30 % of the amount upon order confirmation.
40 % upon deployment (complete data entry operational)
30 % upon finalization (final reports).

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Perfect IT Solutions**